



**AMCHAM**  
KENYA

# ANNUAL REPORT

# 2021

# 01

## CHAPTERS

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# 1.0 MESSAGE FROM THE BOARD

We started off 2021 hopeful, but not ignorant of the challenges facing business as economies globally began navigating their way to recovery amidst the uncertainties that still lay ahead in a world adapting to new systems of work and life.

31% GROWTH IN SURPLUS

39% REVENUE GROWTH



The year, however, presented exciting new opportunities, giving momentum to our work and the achievement of our mission; to transform lives by harnessing the power of trade and investment.

The Chamber continued to be dynamic and resilient despite the uncertain operating environment and the ongoing negative impacts of the COVID-19 pandemic, registering a strong recovery in 2021 with a 31% growth in surplus to Kes 6.37M up from Kes 4.8M in 2020. Chamber revenues in the period increased by 39% to Kes 41M from Kes 29M in 2020, driven by recovery in membership growth (32 new members) and improved sponsorship income.

With the global pandemic forcing businesses to grow increasingly conservative on spending, we focused on delivering clear value to attract, maintain and expand our membership. We intensified our response to member needs for business policy representation expanding our sector taskforces to eight. These taskforces met a combined total of 86 times and contributed to 22 policy submissions and papers presented to government and other sector stakeholders with whom we had a total of 20 high-level engagements.

We also responded to the growing need for continuous learning by providing niche, easy access, relevant, timely and actionable content for business decision making and growth with four training workshops conducted in the year and 51 forums. The introduction of two new membership categories also allowed us to be more responsive to specific member needs be it a desire for greater impact with the Patron Circle membership, or more direct support for business development, access to market and access to technical expertise for small and medium-sized enterprises with the SME membership category.

We remain committed to AmCham's goal to drive growth and prosperity and transform lives guided by our core values of upholding;



INTEGRITY



TRUST



VALUE

We are thus consistently proud of the resilience and innovation, continually demonstrated by AmCham members driving business growth and supporting livelihoods.

With a global shift in focus to the role of the private sector in sustainable development, we identified the need for AmCham to engage more boldly in championing sustainability and drive economic development programs within our area of two-way Kenya-U.S. trade and investment more visibly.

The AmCham Force for Good Initiative will amplify and champion sustainability and social impact initiatives and practices by AmCham members and catalyze adoption of sustainability as a core business practice across the greater private sector.

The Prosper Kenya Initiative, supported by a two-year grant from USAID, also enabled us to set a strong foundation for increasing two-way trade and investment between Kenya and the U.S. enabling us to provide centralized, credible market intelligence, enhanced policy advocacy, B2B linkages and business advisory services to accelerate market entry, a milestone for the Chamber. The program has also created opportunity to enhance our cooperation with regional AmCham's driving our influence as regional AmChams and expanding regional market access opportunities for our members.

We remain committed to AmCham's goal to drive growth and prosperity and transform lives guided by our core values of upholding integrity, trust and creating value and are thus consistently proud of the resilience and innovation, continually demonstrated by AmCham members driving business growth and supporting livelihoods.

We remain grateful for your continued engagement and support of the Chamber and wish you greater prosperity ahead.

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**AmCham Board**

# 02

## WHO WE ARE

A business chamber comprised of American and Kenyan businesses committed to and invested in the U.S - Kenya commercial relationship. We catalyse and facilitate two-way Trade & Investment between Kenya and the United States.

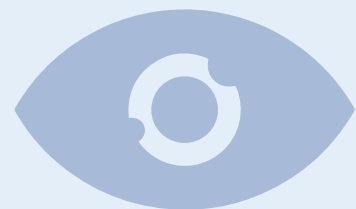


## 2.1 OUR PHILOSOPHIES



### VISION

To be the most valued business Chamber, driving growth and prosperity.



### MISSION

To transform lives & create economic opportunity through Trade & Investment.



## 2.2 WHAT WE DO



### BUSINESS ADVOCACY

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We conduct intentional, strategic engagement with relevant stakeholders for business policy development and enhancement for a more favorable business environment.



### MARKET ENTRY AND ADVISORY

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End-to-end Market Advisory and Support Services providing structured, comprehensive, and full spectrum solutions to accelerate market entry for businesses looking to expand their footprint in both the Kenyan and U.S. markets.



### MARKET INTELLIGENCE

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We provide access to data from primary and secondary market research across all industry sectors with in-depth data collection and sector mapping to help determine the viability of new products and services within your sector of interest.



### BUSINESS MATCHMAKING

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Identification, vetting, and connection to potential business partners in Kenya and the U.S. including pipeline development and matching.

# 2.3 LEADERSHIP



**BOARD PRESIDENT**  
**Ms. Brenda Mbathi**  
 CEO, GE East Africa



**BOARD VICE PRESIDENT**  
**Mr. Humphrey Lilech**  
 Government & Regulatory Affairs  
 Executive, Central, East & West  
 Africa, IBM East Africa  
*(Retired December 21, 2021)*



**BOARD TREASURER**  
**Ms. Susan Sawe**  
 Global Subsidiaries Group  
 Head, East Africa, Citi



**Maxwell Okello**  
 CEO,  
 American Chamber of  
 Commerce, Kenya



**Ms. Debra Mallowah**  
 Vice President,  
 Coca-Cola East and  
 Central Africa



**Ms. Angela Nganga**  
 Education Lead,  
 MEA Emerging Markets  
 (MCC), Microsoft



**Ms. Caroline Mukiira**  
 General Manager  
 East Africa, IBM



**Ms. Idah Asin**  
 Director, Government Affairs  
 and Policy East Africa,  
 Johnson & Johnson



**Ms. Elizabeth Kimkung**  
 General Manager,  
 Legal and Corporate Affairs,  
 Freight Forwarders



**Mr. Daniel Ngumy**  
 Partner,  
 Anjarwalla & Khanna (A&K)



**Mr. Peter Ngahu**  
 Regional Senior Partner,  
 PwC Eastern Africa



**Ms. Diane Jones**  
 Senior Commercial Counselor,  
 U.S. Embassy Nairobi.



# 03

2021

## HIGHLIGHTS



# 3.0 HOW WE PERFORMED



# 04

KEY

MILESTONES



# 4.1 BUSINESS ADVOCACY

## 4.1.1 POLICY RESEARCH AND ANALYSIS

### POLICY SCOPING REPORTS

In 2021 we conducted policy analysis across five sectors: Manufacturing, Agriculture, ICT, Health and Energy, analysing risks and opportunities for enhanced U.S. – Kenya trade and investment in the sectors.

### ICT POLICY PAPER

The policy analysis conducted informed a series of policy position papers with one on ICT being published and shared with stakeholders in the sector at the ICT Sector High-Level Consultative Roundtable Forum.



## 4.1.2 POLICY SUBMISSIONS



1. The Finance Bill, 2021.
2. The Computer Misuse and Cybercrimes (Amendment) Bill 2021.
3. The Draft National Addressing Bill, 2021.
4. Review of Power Purchase Agreements.
5. The Data Protection (General) Regulations 2021.
6. The Data Protection (Registration of Data Controllers and Data Processors) Regulations, 2021.
7. The Data Protection (Compliance and Enforcement) Regulations, 2021.
8. The Income Tax Act (Country by Country Reporting) Regulations, 2021
9. The Finance Bill, 2022
10. The Fibre Optic Standard Regulations, 2021
11. The Petroleum Products' (Taxes and Levies) (Amendment) Bill, 2021
12. The Income Tax (Digital Service Tax) Regulations, 2020.
13. Value Added Tax (Digital Marketplace Supply) Regulations, 2020.

## KEY WINS

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**The Finance Bill, 2021**

Protection of locally manufactured sugar confectionary and chocolate from excise duty, in effect, protecting the competitiveness of local producers. Amendment to the Second Schedule of the Finance Act 2021 to include definition of “farm-works” to clear ambiguity on what investments relating to farm-works should qualify for capital deduction. This had previously been deleted with the repeal of the Second Schedule of the ITA by the Tax Laws Amendment Act, 2020.

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**The Computer Misuse and Cybercrimes (Amendment) Bill 2021.**

AmCham will work with with the Communications Authority to establish cyber security best practice and standards to support the performance of critical information and infrastructure. The National Computer and Cybercrimes Coordination Committee under the Communications Authority is undertaking a mapping exercise to identify critical information infrastructure systems.

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**The Data Protection (General) Regulations 2021.**

Section 50 of regulations amended to allow cross border data flows with a copy stored in Kenya.

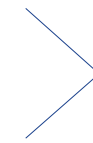
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## KEY WINS

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**The Data Protection (Registration of Data Controllers and Data Processors) Regulations, 2021.**

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The Data Protection Commissioner offered to set up a collaborative mechanism with AmCham and other sector regulators for input into sector specific guidelines.

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**The Income Tax (Digital Service Tax) Regulations, 2020.**

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Clarity that income already subject to withholding tax and income tax under Section 9 (2) of the Income Tax Act will not be subject to Data Services Tax (DST).

DST paid by non-residents without a permanent establishment in Kenya designated as a final tax.

Exclusion of DST for financial services.

The provision of a simplified registration framework which would allow non-residents to register for DST purposes as an alternative to the mandatory appointment of a tax representative in Kenya.

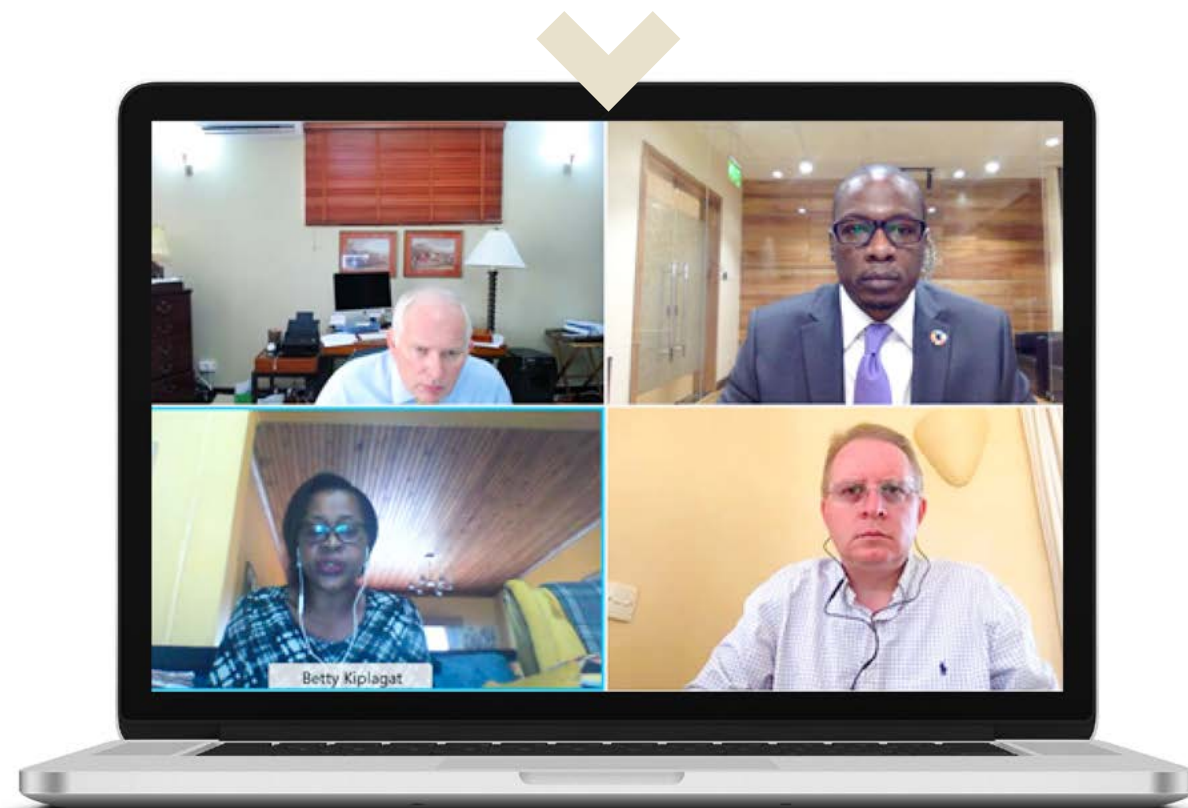
The removal of "kill switch" provisions for non-compliance with the DST.

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### 4.1.3 TARGETED STAKEHOLDER ENGAGEMENTS

20 high-level engagements with public sector stakeholders from the U.S., Kenya and regionally.

**01** Patron and Platinum members Roundtable with U.S. Ambassador to the United Republic of Tanzania, **Amb. Donald J. Wright**.

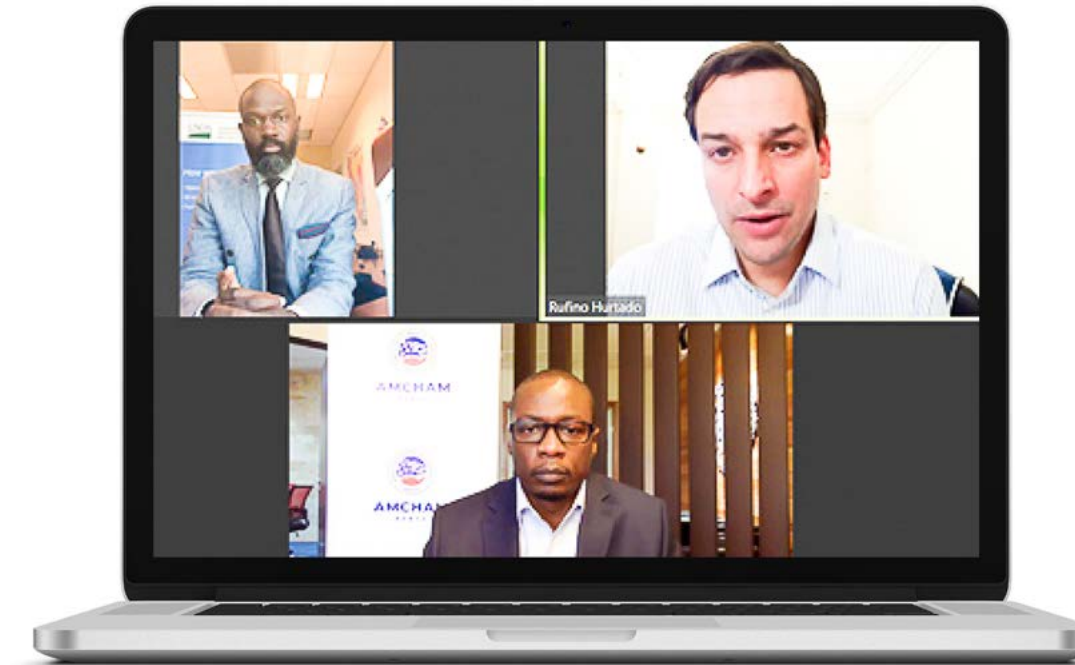


**02** AmCham Board and Patron Circle members Roundtable with U.S. Department of Commerce Deputy Assistant Secretary (DAS) for Middle East & Africa, **Camille Richardson**.





- 03** Agribusiness Taskforce Roundtable discussion with:
- Agriculture Counsellor, United States Department of Agriculture (USDA) - **Mr. Ryan Scott**;
  - Senior Director, Agricultural Affairs Office of the U.S. Trade Representative (USTR) - **Mr. Rufino Hurtado**, and
  - Executive Director, Food and Agriculture Export Alliance, **Mr. Kent Sisson**.



- 04** Patron Circle Members roundtable with Chargé d'Affaires, U.S. Embassy Nairobi, **Eric Kneedler**.



**05** Advancing U.S. Trade and Investment in East Africa featuring:

- a. **Camille Richardson**, Deputy Assistant Secretary, Middle East and Africa, U.S. Department of Commerce
- b. **Erick Kneedler**, Chargé d’Affaires, U.S. Embassy, Kenya
- c. **Christopher Krafft**, Deputy Chief of Mission, U.S. Embassy, Uganda
- d. **Peter H. Vrooman**, U.S. Ambassador to Rwanda
- e. **Kendra Gaither**, Vice President, U.S.-Africa Business Center
- f. **Mike Davis**, Board President, AmCham Uganda
- g. **Lauren Nkuranga**, Board President, AmCham Rwanda
- h. **Ermias Eshetu**, Board President, AmCham Ethiopia



**06** AmCham - U.S. Chamber Briefing with Ministry of Industrialization, Trade and Enterprise Development, Principal Secretary, State Department for Trade and Enterprise Development, **Amb. Johnson Weru.**

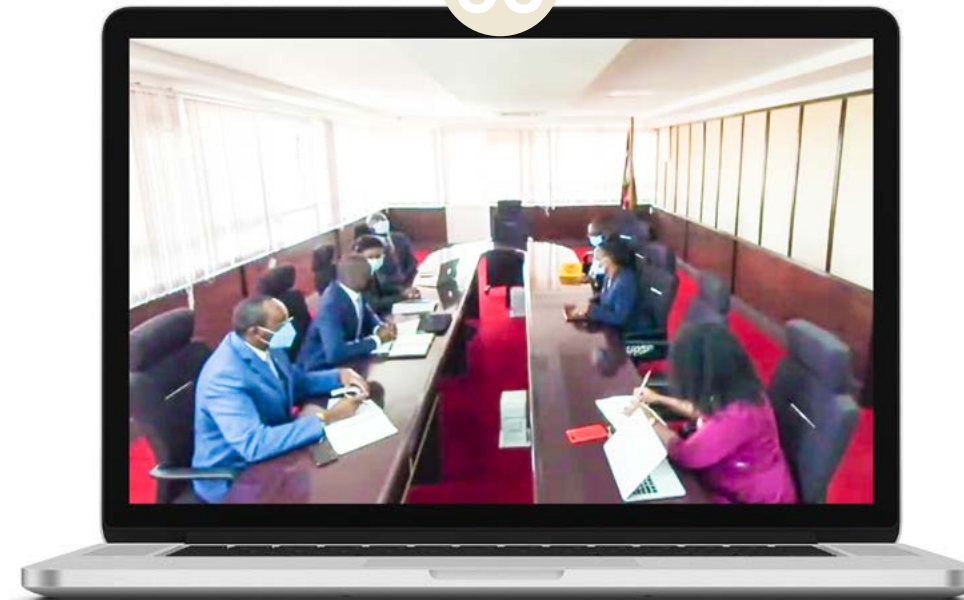
**07** Health Taskforce Meeting with Principal Secretary, Ministry of Health, **Ms. Susan Mochache.**

**08** African Continental Free Trade Area (AfCFTA) Briefing with Secretary General of the AfCFTA Secretariat, **H.E. Wamkele Mene.**

**09** Agribusiness, Energy and Infrastructure Taskforces Roundtable with Director General, Public - Private Partnerships Directorate, **Mr. Christopher Kirigua.**

**10** State Department for Trade and Enterprise Development Private Sector AfCFTA Sensitization Forum.

06



07



08



09



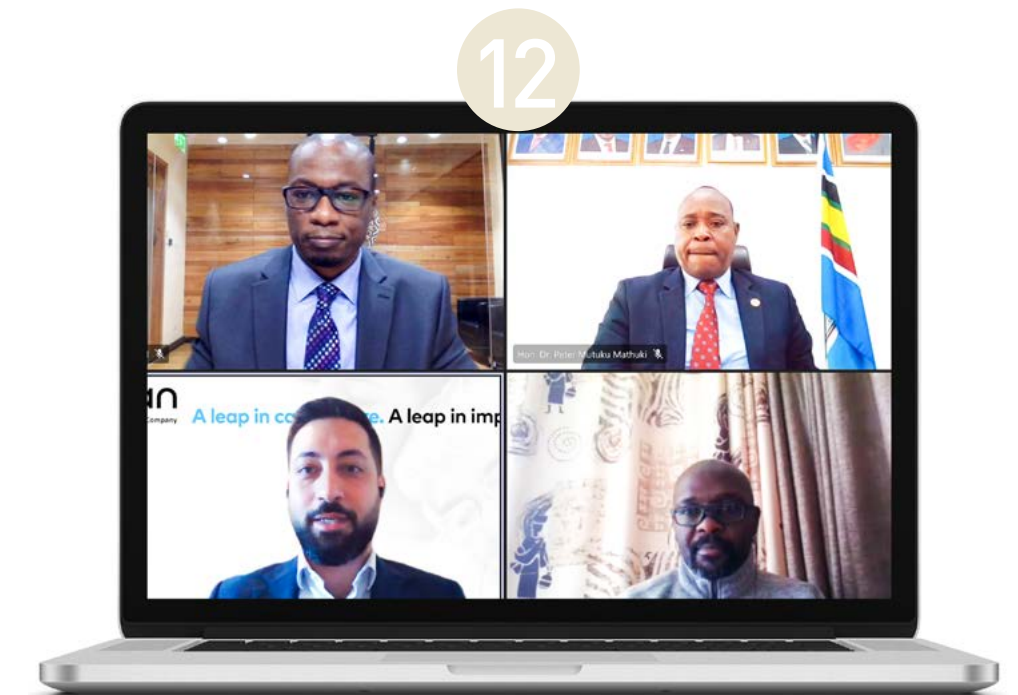
**11** Energy and Infrastructure Taskforce Roundtable with Principal Secretary, State Department for Infrastructure, **Prof. Arch. Paul Maringa**.

**12** Patron Circle Members Briefing with the East Africa Community Secretary General, **Dr. Peter Mutuku Mathuki**.

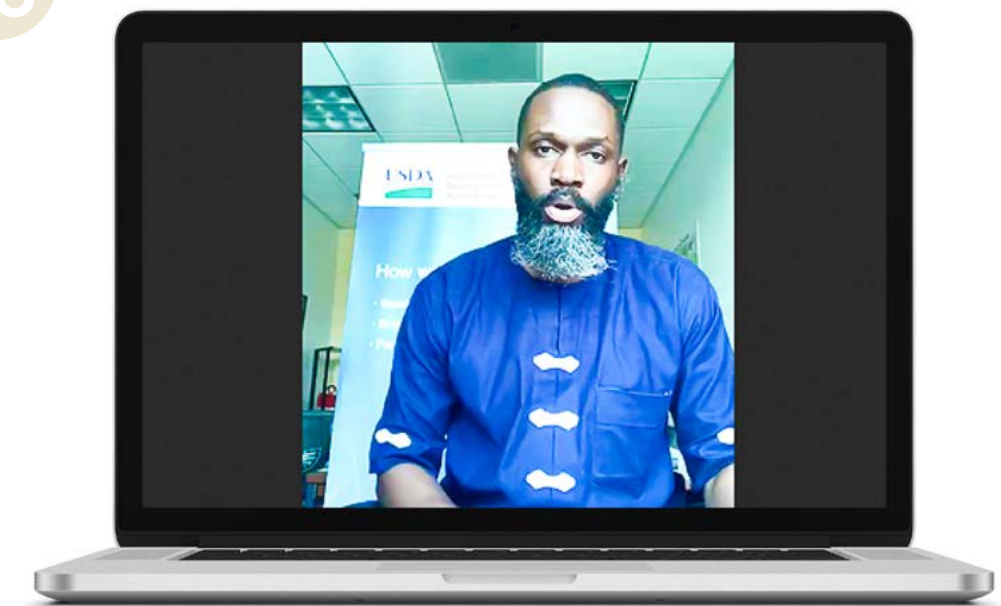
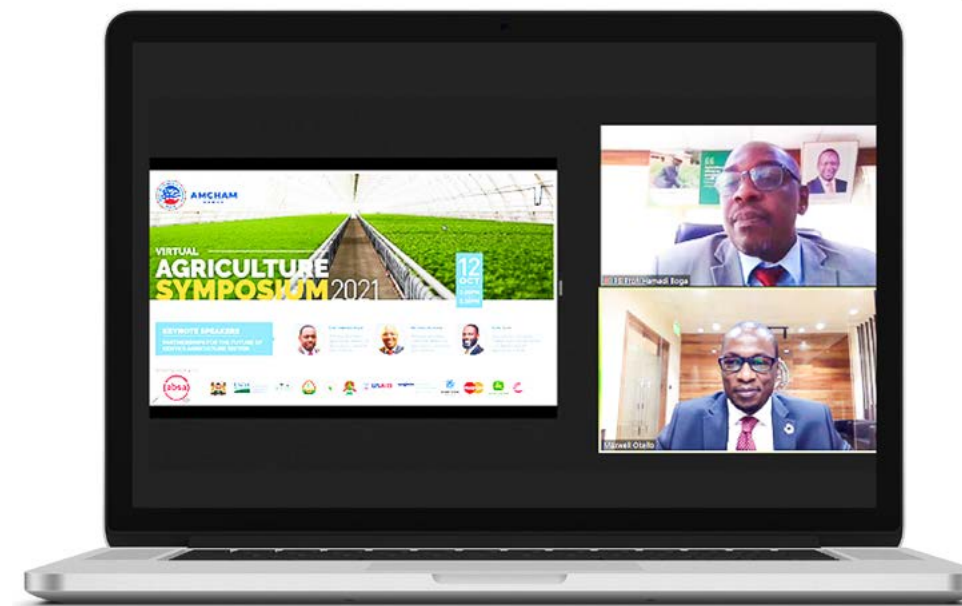
**13** State of the Economy Briefing with Central Bank of Kenya **Governor, Dr. Patrick Njoroge**.

**14** Investment briefing with the Kenya Investment Authority Managing Director, **Dr. Moses Ikiara**.

**15** State of Trade Briefing with the Chief Administrative Secretary Ministry of Industrialization, Trade and Enterprise Development, **Hon. David Osiany, HSC**.



- 16** AmCham Agriculture Symposium featuring:
- a. **Hon. Prof. Hamadi Boga**, PS, State Department for Crop Development and Agricultural Research
  - b. **Hon. Harry Kimutai**, PS, State Department for Livestock
  - c. **Ryan Scott**, Agriculture Counselor, USDA, FAS, U.S. Embassy
  - d. **Prof. Dorington O. Ogoyi**, CEO, National Biosafety Authority
  - e. **Prof. Theophilus M. Mutui**, Managing Director, KEPHIS
  - f. **Dr. Raymond E. Mdachi**, Institute Director, Biotechnology Research Institute, KALRO
  - g. **George Kubai**, MD, Agriculture Finance Corporation (AFC)



**17** Briefing with the Special Economic Zones Authority CEO, **Dr. Meshack Kimeu**.



**18** U.S. - Kenya Business Reforms Forum with Hon. Adan Mohamed, Cabinet Secretary, Ministry of East African Community and Regional Development, Dr. Kevit Desai the Principal Secretary for East African community (EAC) and Kenya's Ambassador to the U.S. **Amb. Lazarus Amayo**.



## 19 Business and Policy Environment Consultative Roundtable

The roundtable sought to collate direct private sector insights and perspectives on sector specific and cross-cutting business environment challenges and their impact. The discussion focussed on five sectors: Agriculture, ICT, Health, Energy and Manufacturing, guided by the results of prior scoping of key issues in these sectors. As a key output, the forum collated stakeholder recommendations to improve the business, trade, and investment climate and create a more enabling business environment.



## 20 ICT Sector - High Level Consultative Roundtable Forum

The forum provided an opportunity for government, industry and private sector stakeholders to have focused dialogue on the current ICT sector policy landscape – constraints and opportunities and explore proposals on how best they can be addressed through partnership between the government and the private sector for critical interventions to increase trade and investment in Kenya's ICT sector.



# 4.2 DRIVING AND FACILITATING TWO-WAY U.S. - KENYA TRADE AND INVESTMENT

## 4.2.1 PROVISION OF MARKET INTELLIGENCE

We conducted two market surveys in 2021 on two key sectors: ICT and Agriculture as an intervention to provision of credible market intelligence.

## 4.2.2 AMCHAM ACCESS MARKET ENTRY AND ADVISORY SERVICES

We also developed a suite of market entry and advisory services branded AmCham Access offering:



### A | Market Research and Analysis

AmCham now offers primary and secondary market research across all industry sectors with in-depth data collection to help determine the viability of a new service or product within a sector of interest. Our service involves an analysis of the market, its structures and business environment including:

-  Market Scoping
-  Cultural, sociological, and political climate analysis
-  Market conditions
-  Technological environment
-  Economic and demographic data
-  Policy and Regulations
-  Market competitive situation analysis
-  Future forecasts



## B | Market Entry Strategy Development

Includes:

- Strategy development
- Target market identification and analysis
- Distribution and sales model development
- Pricing model development
- Mergers and acquisition strategy
- Go-to-market strategy



## C | Set-Up Administration

Facilitation for compliance with country specific statutory requirements and regulations enabling a seamless transition and saving on administrative activities, time implications and harsh penalties that may be faced as a result of non-compliance. We offer coordination and liaison with third party service providers on:

- Company registration
- Licensing
- Tax and legal statutory compliance
- Talent recruitment and management
- Finance and accounting
- Lease management
- Immigration logistics
- Relocation services

## D | Business Growth and Development

Growth and expansion planning to increase sales and profits enabling improved performance and efficiency. Our growth planning covers:

- Supply chain management
- Regional HQ location analysis
- Brand and marketing optimization
- Risk management

### 4.2.3 U.S.-KENYA TRADE NEGOTIATIONS: IMPLICATIONS FOR THE FUTURE OF THE U.S.-AFRICA TRADE RELATIONSHIP



**We developed a joint report with the U.S. Chamber's U.S. – Africa Business Center and Covington**, based on factual analysis of trade issues and private and public sector interviews examining the challenges and benefits of a potential free trade agreement (FTA) between the U.S. and Kenya, within the broader context of U.S.-Africa trade, recent and impending developments relating to the Covid pandemic, the negotiation of the AfCFTA and the upcoming expiration of AGOA.

The report was launched coinciding with U.S. Secretary of State, Anthony Blinken's virtual visit to Kenya and featured Amb. Robert Godec, Ag. Assistant Secretary of State for African Affairs, as the keynote speaker. The launch event also featured a panel session with corporate executives from GE, Mastercard, Google and TradeMark East Africa who discussed private sector perspectives on the implications of this agreement and opportunities for growth.

#### 4.2.4 AGOA EXPORTERS ROUNDTABLE

We launched  
the inaugural  
AGOA Exporters  
Roundtable.



A platform bringing together private sector enterprise, trade associations and relevant public sector regulators and trade facilitators to share experiences, challenges, and co-create with public sector actors the practical approaches and solutions needed to grow Kenya's exports to the U.S. under AGOA and make better use of the U.S. market opportunity.

The inaugural forum featured participation from USAID, Ministry of Industrialization, Trade and Enterprise Development, Kenya Export Promotion and Branding Agency (KEPROBA), Kenya Association of Manufacturers (KAM) and Kenya Private Sector Alliance (KEPSA). Companies already exporting under AGOA, United Aryan EPZ Ltd, Jungle Macs EPZ Ltd., and Umoja Rubber Industries Ltd. also participated sharing their experiences and suggestions on solutions to grow utilization.



# 4.3 ENHANCING MEMBER VALUE

## 4.3.1 MEMBERSHIP DIVERSIFICATION AND SEGMENTATION

### PATRON CIRCLE MEMBERSHIP

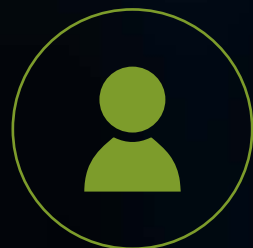
The Patron Circle Membership exclusively serves businesses looking to go above and beyond by making an impact on the Chamber, working to shape policy and gain recognition as leaders. Patron Circle members' contribution and support catalyzes impact, influencing the Chamber's future. Due to its exclusive nature, the Patron level is by invitation only and limited to a few companies annually.

### SME MEMBERSHIP

The SME membership category provides support for business development, access to market and access to technical expertise for local small and medium-sized enterprises.

### NEW MEMBERSHIP CATEGORIES STRUCTURE

Beginning January 2022, the membership categories will be as follows:



PATRON CIRCLE



PLATINUM



GOLD



SME



### 4.3.2 MEMBER ENGAGEMENT PROGRAMS



AMCHAM



In October 2021, we launched the AmCham HR Clinic in partnership with Rise and Learn Global, a leadership and human resource solutions organization.

**LAUNCH**



The AmCham HR Clinic is a quarterly platform that helps AmCham members address HR challenges, while providing thought leadership and best practice in HR Management.

**OBJECTIVE**



Under the HR Clinic, AmCham members access a 1-hour free consultation with Rise and Learn Global offering direct support on HR Management to address specific member needs.

**BENEFITS**

### 4.3.3 TRAININGS AND WORKSHOPS

The introduction of trainings and workshops has provided a platform for member access to industry knowledge and expertise from renowned experts on critical sector issues. We held three trainings in 2021:

#### A | Forensics, Risk and Compliance Training

This training facilitated in partnership with ALN | Anjarwalla & Khanna focused on financial regulatory and enforcement frameworks as well as on forensics, risk, compliance and operating concerns for business while highlighting available opportunities to enable businesses to thrive and run more efficiently.



#### B | Free Trade Area (AfCFTA) – The African Continental Principles & Objectives

Facilitated by Migai Aketch this training provided focused, in-depth, strategic understanding on navigating the AfCFTA trade regime. The program was structured as 5 training modules:

1. Rules and Customs Governing International Trade
2. The AfCFTA Agreement
3. The Institutional Framework of the AfCFTA
4. The AfCFTA Trade Regime
5. The AfCFTA Dispute Settlement Mechanism



We hosted a Data Protection and Privacy Master Class facilitated by PwC for data privacy officers, IT and information security system officers, legal officers, risk and compliance officers, HR officers and business process officers, consisting of 13 learning modules educating on:



The Data Protection Act 2019,



Data privacy challenges faced by Kenyan and multinational organizations,



How to put data protection principles into practice, and



Implementing a data privacy program including lessons learnt and best practice.

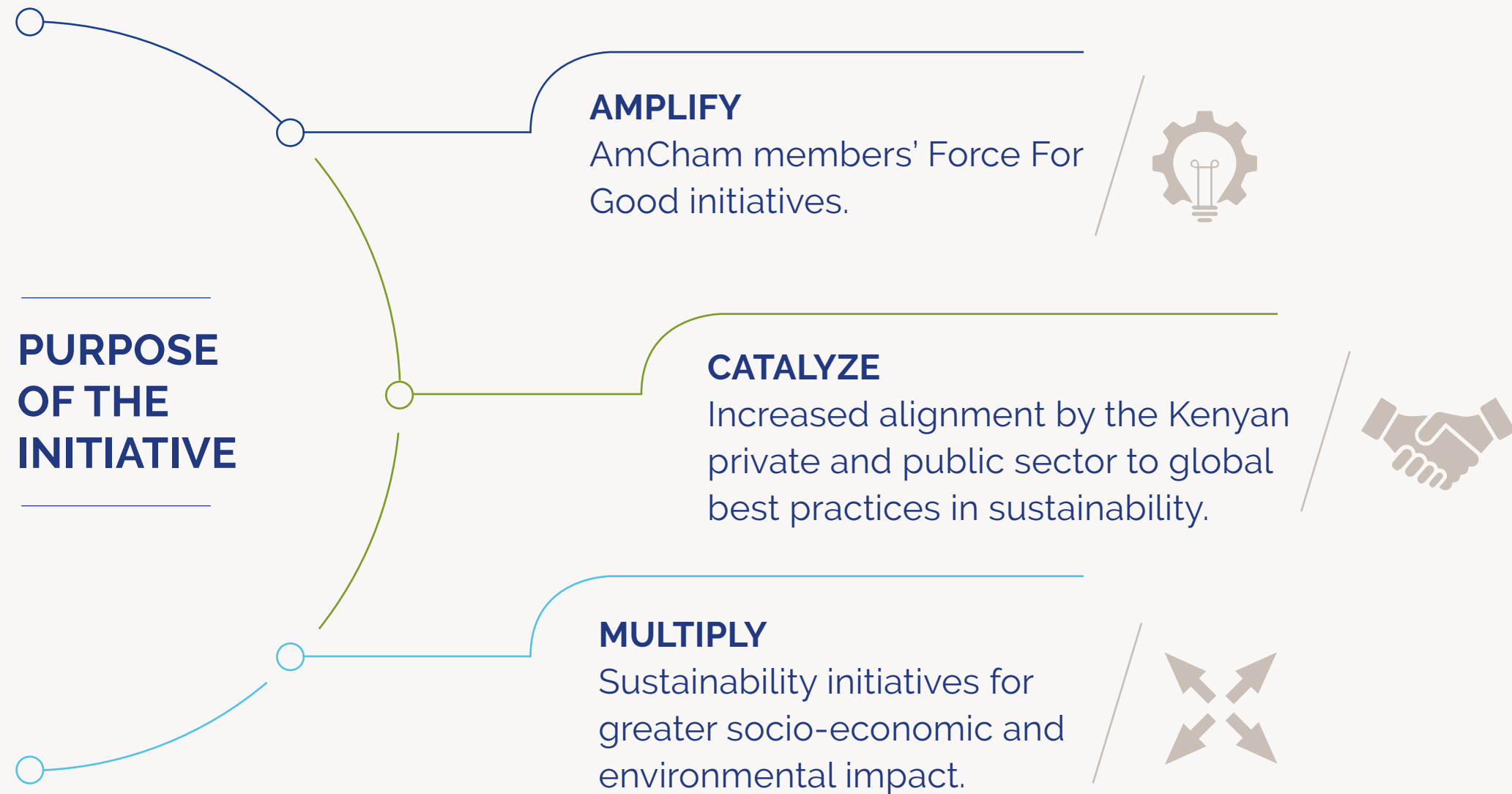




# 4.4 CHAMPIONING SUSTAINABLE BUSINESS

## AMCHAM FORCE FOR GOOD INITIATIVE

The **AmCham Force 4 Good Initiative** is an initiative to amplify and champion Sustainability and Social Impact initiatives and practices by AmCham members and catalyze adoption of sustainability as a core business practice across the greater private sector.



## KEY IMPLEMENTATION PILLARS

01

**COALITION BUILDING**

Engaging AmCham members that have prioritized sustainability and social impact for buy-in and as champions of the initiative.



This pillar was completed in 2021 through a series of four roundtable discussions with Key AmCham members on sustainable business practices, sharing best practice, practical experiences, challenges, and opportunities across:

- i. Climate, biodiversity, and resilience
- ii. Health and wellbeing
- iii. Inclusion and opportunity
- iv. Sustainable finance

02

**AWARENESS CAMPAIGN**

Showcasing AmCham Businesses as a force for good and their demonstrated positive impact towards inclusive and sustainable development.

03

**POLICY ADVOCACY**

Driving public-private dialogue on sustainability and social impact issues to create a conducive policy and regulatory environment for sustainable business practices through the creation of an AmCham Sustainability Taskforce.

04

**BUSINESS SUPPORT SERVICES**

Development of AmCham Advisory Services on sustainable business strategy to scale the number of businesses adopting sustainable business models. This will also include training programs.

# 4.5 SPECIAL PROGRAMS

## THE PROSPER KENYA INITIATIVE

On April 1, 2021, AmCham was officially awarded the Prosper Kenya Initiative Program Fixed Award by the U.S. Agency for International Development (USAID).

The Program seeks to increase the volume of U.S. – Kenya trade and investment by providing support for businesses to access credible market intelligence, information on existing and emerging opportunities, market entry advisory services, business-to-business linkages and advocacy for a more enabling business environment.



### 01 PROVIDE MARKET INTELLIGENCE

#### Activities

- i) Conduct robust sectorial market surveys to increase availability of credible market and business intelligence for U.S. and Kenyan firms.
- ii) Develop and curate a Market Information Hub for a user-friendly, “always on” market intelligence portal.

## 02 ENHANCE BUSINESS ADVOCACY:

### ACTIVITIES

- i). Conduct Policy research and analysis across five key sectors – Manufacturing, Agriculture, Health, Energy and
- ii). Develop policy position papers guided by the research and analysis on the select sectors.
- iii). Coordinate, convene and facilitate high-level policy advocacy and stakeholder engagement roundtable forums twice a year, to amplify key policy issues and deliberate proposed interventions as captured in the policy analysis reports and policy position papers, towards a more favorable business environment for U.S. and Kenyan businesses.
- iv). Carry out an Annual Business Environment Assessment by getting input from key business leaders, government, and other relevant stakeholders to assess the prevailing business environment.

## 03 ENHANCE BUSINESS MARKET ENTRY ADVISORY AND SUPPORT:

### ACTIVITIES

Package a one stop, end-to-end Business Advisory Service offering a structured approach to market entry, including consultancy with respect to licensing, tax, legal and regulatory requirements, and opportunities..



## 04 PROMOTE TRADE & INVESTMENT:

### ACTIVITIES

- i) Enhance opportunities for structured B2B match making by scaling up the AmCham Business Summit to promote, provide information and create opportunities for business development and B2B networking between Kenyan and U.S. firms, leading to increased market participation by both Kenyan and U.S. businesses.
- ii) Strengthen strategic partnerships with U.S. - based business support and membership organizations and their members.

## 05 PROVIDE REGIONAL AMCHAM SUPPORT:

### ACTIVITIES

- i) Conduct a gap analysis and needs assessment for select regional AmChams - Uganda, Tanzania, Ethiopia and Rwanda.
- ii) Develop joint strategies to address gaps and enhance integration.
- iii) Carry out capacity training and development to enhance the ability of regional AmCham chapters to support the policy, trade and development agendas for U.S. and local companies in their respective countries.



# 05

OUR

FUTURE



## 4-POINT AGENDA FOR ACTION

**01**

Boost U.S.-  
KE Trade &  
Investment

**02**

Strengthen  
Membership  
Value

**03**

Champion  
Sustainable  
Business  
*(FORCE FOR GOOD)*

**04**

Enhance  
Financial  
Sustainability

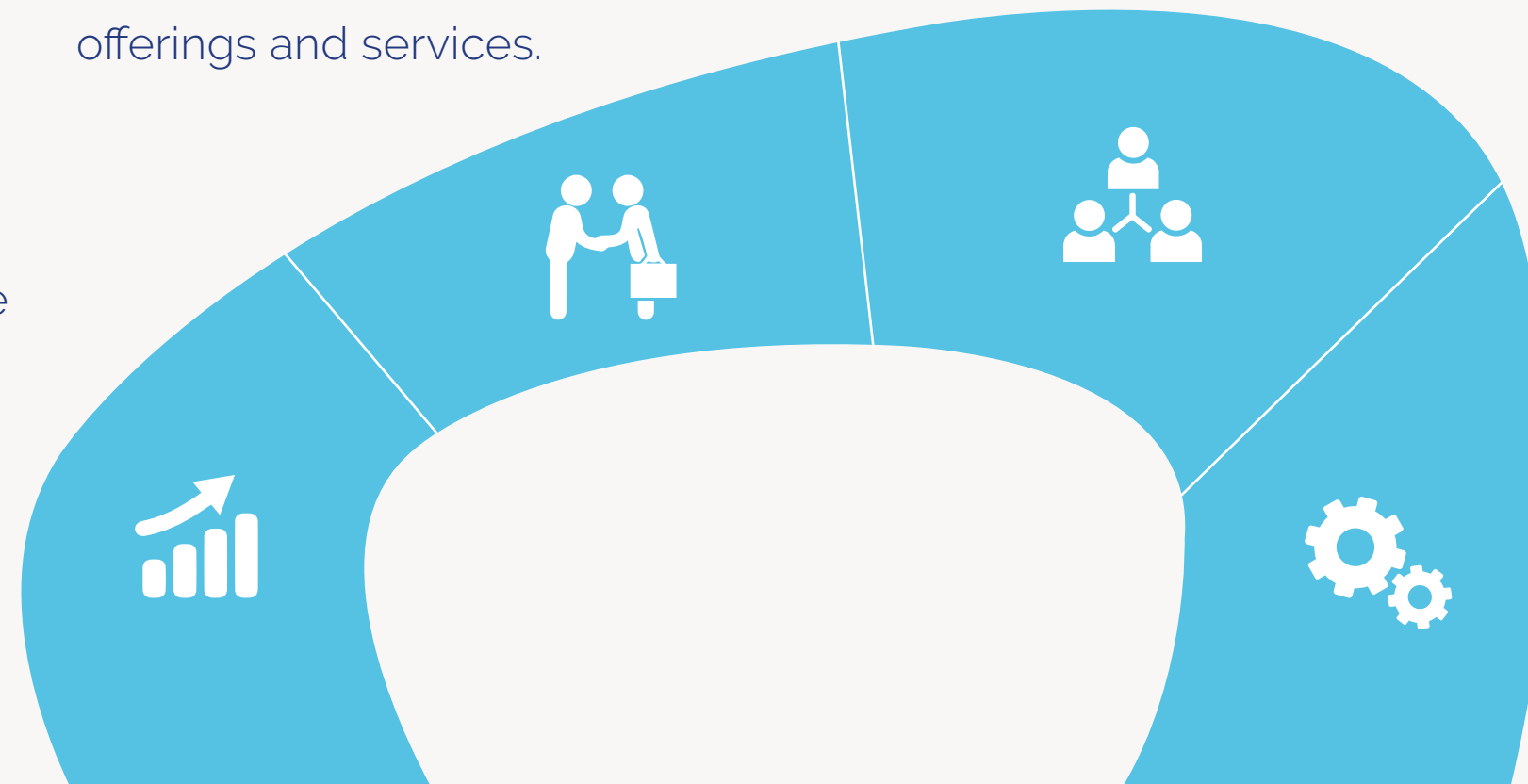
# OUR PRIORITIES

**A** \_\_\_\_\_  
 Champion a U.S.-KE trade agreement and enhance 2-way U.S.-KE trade and investment promotion through market entry acceleration advisory services.

**B** \_\_\_\_\_  
 Expand policy task forces, enhance member engagement and roll out new member-centric offerings and services.

**C** \_\_\_\_\_  
 Document AmCham members impact, publish an AmCham sustainability report and advocate for good business practices - anti corruption, shared value, skills transfer etc.

**D** \_\_\_\_\_  
 Accelerate Membership Growth, Diversify Revenue Streams and implement grant programs.

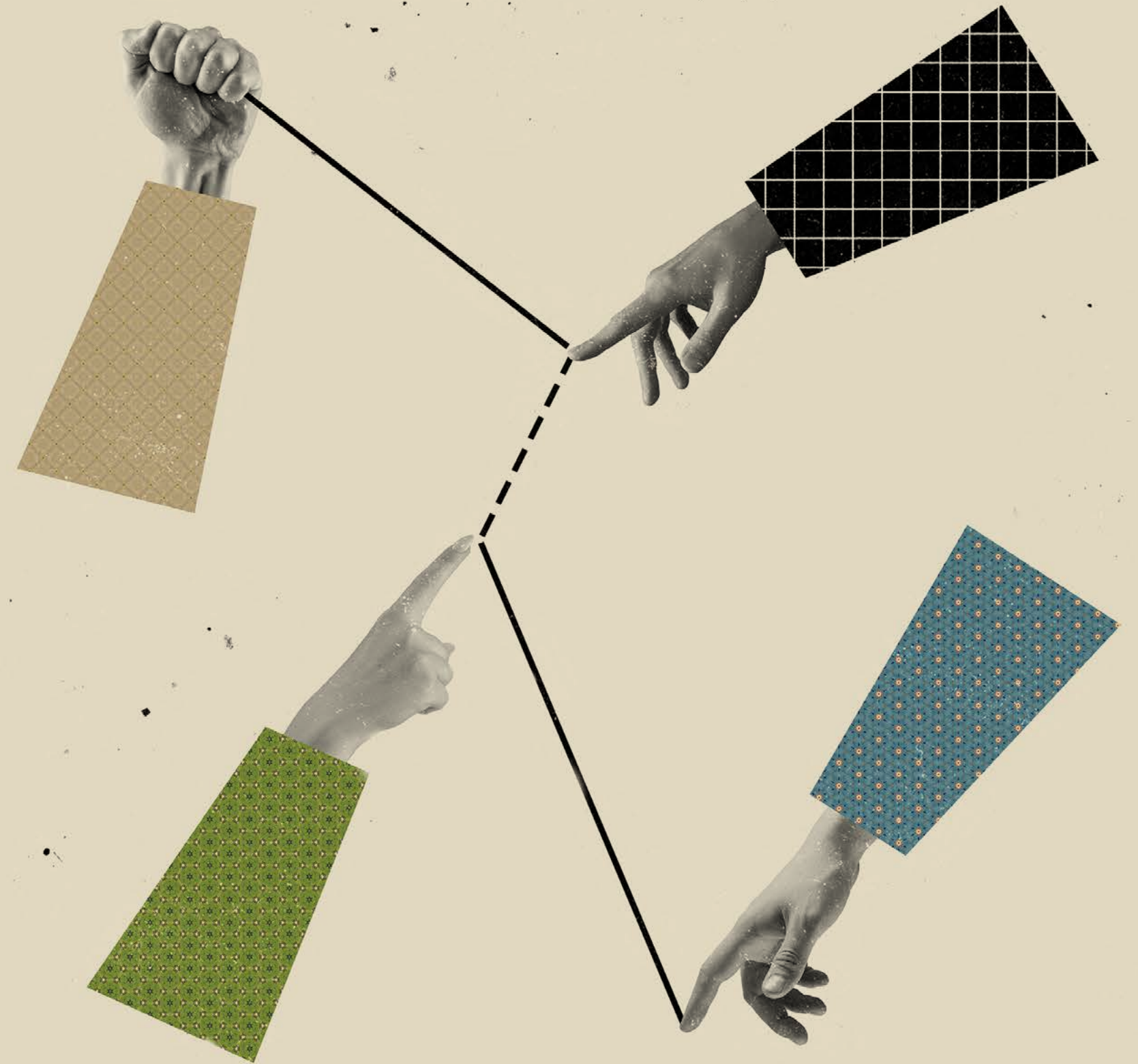




# 06

2021

## MEMBER LISTING



## PATRON CIRCLE MEMBERS

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- |                              |                                           |                                        |
|------------------------------|-------------------------------------------|----------------------------------------|
| 1. Abbott                    | 4. Coca-Cola Central East and West Africa | 7. Mars Wrigley Confectionary          |
| 2. Bechtel                   | 5. G.E. East Africa Services Ltd          | 8. Procter & Gamble Services Ltd (P&G) |
| 3. Cisco Systems East Africa | 6. Google Kenya                           | 9. Varian                              |

## PLATINUM MEMBERS

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- |                                |                                              |                                           |
|--------------------------------|----------------------------------------------|-------------------------------------------|
| 1. A&K                         | 14. Baker Hughes                             | 27. Crossboundary                         |
| 2. Absa                        | 15. BCG                                      | 28. CURE International                    |
| 3. Acorn Management Services   | 16. Becton Dickinson                         | 29. Dalberg Global Development Advisors   |
| 4. ADRIAN KENYA LIMITED        | 17. Boeing                                   | 30. Del Monte Kenya                       |
| 5. Africa Biosystems Ltd       | 18. Bowmans Law(Coulson Harney LLP)          | 31. Deloitte EA                           |
| 6. Africa Practice             | 19. Cargill Kenya Limited                    | 32. Delta Air Lines                       |
| 7. Africair Inc.               | 20. Centum Investment                        | 33. Dentons Hamilton Harrison and Mathews |
| 8. AIG Kenya Insurance         | 21. Cigna International Health Services BVBA | 34. Dow Chemical East Africa Ltd.         |
| 9. Alpha Africa Group          | 22. Citi Bank N.A.                           | 35. Eaton Electric Ltd.                   |
| 10. Amazon Web Services        | 23. CMS - Daly Inamdar                       | 36. Everstrong Capital                    |
| 11. American Tower Corporation | 24. Coca-Cola Bottlers Association (CCBA)    | 37. EY                                    |
| 12. Astral Aviation Ltd        | 25. Corteva                                  | 38. Facebook                              |
| 13. B Lab East Africa          | 26. Covington & Burling                      | 39. Family Health International - FHI 360 |

## PLATINUM MEMBERS

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- |                                              |                                                      |                                            |
|----------------------------------------------|------------------------------------------------------|--------------------------------------------|
| 40. Fragomen Kenya Limited                   | 58. Medtronic Plc                                    | 76. Scribe Services Registrars Limited     |
| 41. Freight Forwarders                       | 59. Micato Safaris                                   | 77. Siginon Group Ltd                      |
| 42. G4S                                      | 60. Microsoft East Africa                            | 78. Stanbic Bank Ltd                       |
| 43. Gras Savoye Kenya Insurance Brokers Ltd. | 61. Migai Akech Associates & Advocates               | 79. Standard Chartered Bank, Kenya Limited |
| 44. Honeywell Technologies                   | 62. NCBA                                             | 80. Syngenta Foundation                    |
| 45. IBM East Africa Ltd.                     | 63. Netflix                                          | 81. Tatu City Limited (Rendeavour)         |
| 46. Insurance Regulatory Authority           | 64. NW Realite                                       | 82. Techno Brain                           |
| 47. Intel Corporation (UK) Kenya             | 65. Oracle                                           | 83. TradeMark East Africa                  |
| 48. IQVIA Solutions (Pty) Ltd                | 66. Palladium Development and Consultancy Kenya, Ltd | 84. Trademark Hotel                        |
| 49. Iseme Kamau & Maema Advocates            | 67. Pfizer Labs Ltd                                  | 85. TransUnion                             |
| 50. John Deree                               | 68. Preferred Personnel Africa                       | 86. Trimble                                |
| 51. JUMIA                                    | 69. PricewaterhouseCoopers Limited (PwC)             | 87. TripleOKLaw Advocates                  |
| 52. Kenya Tourism Board                      | 70. PVH Kenya Limited                                | 88. Twiga Foods Limited                    |
| 53. KOKO Networks                            | 71. Radisson Blu Arboretum Park Lane                 | 89. Twitter                                |
| 54. KPMG                                     | 72. Rise & Learn                                     | 90. UBER Kenya Ltd                         |
| 55. Mascor                                   | 73. Roche Kenya Ltd                                  | 91. Villa Rosa Kempinski                   |
| 56. Mastercard Asia/Pacific Pte Limited      | 74. Sankara Nairobi                                  | 92. VISA CEMEA                             |
| 57. Mazars                                   | 75. SEACOM                                           | 93. WS Insights                            |

## GOLD MEMBERS

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1. ABC Expat
2. Africa Health Business
3. Chancery Wright
4. City Health Hospital
5. Express Shipping & Logistics EA Ltd
6. FLARE RESCURE
7. Gemsuites
8. Grant Thornton Management Limited
9. Hologic
10. Hudson Sandler
11. Human Education
12. Kaplan & Stratton Advocates Nairobi
13. KK Security
14. Leapfrog
15. Mantrac Kenya (Caterpillar)
16. Ogilvy
17. Poa Internet Kenya Ltd
18. Rescue.co (Flare)
19. SGS Kenya Ltd
20. Silverstone Tyres (K) Ltd
21. Tecnosoluciones Integrales Leiva S.A
22. Timken (South Africa) Holdings Pty
23. Trans Business Machines (TBM)
24. UPS (Freight in Time)
25. Verdant Ventures

## SME MEMBERS

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1. Avenue Lease and Rentals East Africa
2. Control Risk East Africa
3. Dry Associates Investment Group
4. ECOLAB East Africa (K) Ltd
5. Enreal Limited
6. Executive Healthcare Solutions Limited
7. Flexi Personnel
8. Hospitality Systems Consultants Ltd
9. Junior Achievement Kenya
10. Kobe Fishing Concerns
11. Lady Askari
12. Magna Hotel & Suites
13. Metrofile Records Management (K) Ltd
14. MIC Global Risks (Insurance Brokers) Ltd.
15. Nancy Ellen Crooks Foundation
16. SeeKory
17. Trisol Engineering
18. Wood Products(K) Ltd.

## AFFILIATE MEMBERS

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1. 4G Capital
2. B.M Musau & Company Advocates
3. City Clock Ltd.
4. Fincredit Kenya
5. Leadership Management International
6. International School of Kenya

## INDIVIDUAL MEMBERS

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1. Bonnie Dunbar
2. Dinesh Shah
3. David Furnivall
4. Joan Sikand
5. Yolanda Engell Andersen
6. Tobias Otieno
7. Maggie Friedrich
8. Akinyi Adongo
9. Paul Rees

